

OUR GROUP TRAVEL PLATFORM

The most powerful tool on the market for groups from 10 to 100,000

[WHO ARE WE?]

WE ARE A GROUP OF PASSIONATE TRAVEL COORDINATORS AND TRAVEL ENGINEERS.

Travel and Sports Australia are Australia's most experienced and qualified providers of comprehensive on-line sports travel and incentive packages to major sports events and leisure destinations worldwide for BtoC and BtoB. We have been running our family business from WA for more than 25 years. We pride ourselves in blending the perfect offline and online sales model for the 21st century.

Our team combines Travel experts, Sports & Events consultants, Conference & Incentives consultants and Marketing & Digital experts.

Tha's us in a nutshell.



THE POWER OF OUR GROUP & EVENT MANAGEMENT SOFTWARE

Our powerful in-house program allows your company to manage your customers or staff travel needs like nothing out there. We have developed the most powerful tool on the market with no group size limitations and fully customisable with any travel component pulling from thousands of flights and hotels options plus adding a la carte elements.



ALL IN ONE PLATFORM

Browse and book event tickets, flights, acommodation, activities, tours, transfers and extra





TRAVEL MADE SIMPLE FOR BIG

From 10 to 100,000 travellers without a difference and all online. Book or register 24/7



AWARDED TECHNOLOGY

Trusted by over 50 companies, 7 major sporting events and more than 10 venues

"Our e-Commerce system is the future of MICE, group travel and big scale event travel. It powers technological solutions for companies with an aversion to timewasting and unnecessary costs. With exemplary service guaranteed, increase efficiency and cost-effectiveness without even thinking about it."



PAIN FREE SOLUTION AND HIGHER IMPACT



REDUCE YOUR COSTS

Dozens of hours saved for your staff.
Plus upsell with other activities, products
or events for no extra cost.



CREATE UNIQUE TRAVELLER EXPERIENCE

24/7 and mobile friendly, travellers can book anything, anywhere at any time.



LOOK PROFESSIONAL

Offer a wider range of options associated to your project in a dedicated and branded landing page.



ELIMINATE HAZARDS AND RISKS

Customers manage their bookings and requests. Access to instant reporting to access inventory in real time.



[THE WINNING RECIPE]

STEP I. CUSTOMISATION WITH TRAVEL COMPONENTS

Add flights, hotels, transfers, event tickets, functions, entertainment, tours, meals, merchandising and more...



"Now you only need to share one unique url to your travelling party or to potential customers."



"Raise your level of customer service.
Don't limit your travel options, we do surmesure."

STEP 2. WE CREATE YOUR OWN LANDING PAGE

We create a fully customised landing page. It means a unique url to send to your members/travellers/participants/clients/staff or add to your website.

STEP 3. ONLINE BOOKING

From our branded landing page, it will only take customers 2-3 minutes to fill out the relevant details and book and confirm their purchase on the booking portal.



"Individual requirements and upgrades are selfmanaged plus secured payment."



THE WINNING RECIPE

STEP 4. POST BOOKING COMMUNICATION

Travellers will be prompted with post-booking emails:

A confirmation email with their package summary, receipt, T&Cs and any other complimentary documents attached

- + A payment confirmation email from our partner Eway
- + A pre-event/trip email sent a couple of days before event
- + A post-event/trip survey email, if desired.





STEP 5. REPORTING

This allows you to track any engagement with the travel package and receive all relevant and required data on demand. Get your detailed report at anytime.

[EASY AS 1,2,3]

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MANAGE
CUSTOMER CHANGES

With their own customer portal your customers can login to update their travel plans saving you valuable time.

01

CREATE YOUR EVENT

In a matter of minutes set up your customised event using our Group Event Management System.











Upload your event inventory and keep track of your product in real time.

02





GENERATE REPORTS

Set rules and reminders so your team are given updates on inventory when they need it.

04



TRANSACT ONLINE

Allow customers to add their flights, hotels, event tickets and activities to their cart and check-out securely.



03

[WHAT'S IN IT FOR YOU?]	Online Sporting events	Stadium / sporting codes	Special groups	Venues	School groups/ Sport clubs	Meetings, Incentives
FOR YOU						
Customised landing page with your own branding	✓	✓	✓	✓	✓	✓
Own shareable url link	✓	✓	✓	✓	✓	✓
Group flight management	✓	✓	✓	✓	✓	✓
Upsell additional items (experiences, tours, merchandising, t-shirts, upgrades)	√	√	✓	✓	√	✓
Live inventory and customised reports	✓	✓	✓	✓	✓	✓
Various methods of Payments (invoice, registration, deposit only, full payment)	√	√	√	✓	✓	✓
No manual data entry	✓	✓	✓	✓	✓	✓
Strong branding	✓	✓	✓	✓	✓	✓
Detailed budgeting and reporting	✓	✓	✓	✓	✓	✓
Post booking automated emails	✓	✓	✓	✓	✓	✓
					✓	
FOR THE MEMBER/TRAVELLER/CUSTOMER						
24/7 access and mobile friendly	✓	✓	✓	✓	✓	✓
Limited or unlimited hotel options	✓	✓	✓	✓	✓	✓
Limited or unlimited flights options	✓	✓	✓	✓	✓	✓
Access official event tickets	✓	✓	✓	✓	✓	✓
Upgrades for hotels and flights and activities	✓	✓	✓	✓	✓	✓
Customisation of their unique package	✓	✓	✓	✓	✓	✓
Ownership of their data entry	✓	✓	✓	✓	✓	✓
Professional travel and receipt documents	✓	✓	✓	✓	✓	✓

WHO USE OUR PLATFORM? (JUST A HANDFULL OF EXAMPLES)



SCHOOLS & JUNIOR SPORT CLUBS

Private schools, public schools and sporting clubs like The Little Athletics and St Hildas have been using our platform to manage hundreds of guests locally and internationally.



SPORTING CORPORATIONS

The AFL, West Coast Eagles, Port Adelaide, Singapore Grand Prix, Australian Open, Victoria Racing Club are some of our official partners who use our platform to sell tickets and packages in Australia.



VENUES

Our system manages all West Coast Eagles and Fremantle Dockers ticketing at the Optus Stadium using our unique landing pages and online booking.



COMPANIES

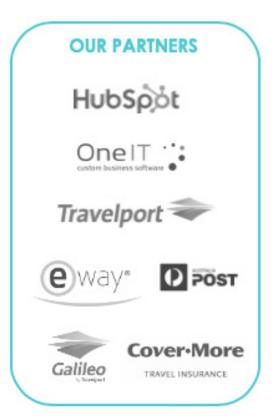
We've managed Bucket List and Incentive programs for small and large companies. They have all seen huge value (timewise and moneywise) in working with us.

OUR FRIENDS, PARTNERS AND CLIENTS]





WHERE ST



"We have been using Travel and Sports Australia for all of our corporate travel needs over the past 5 years and will continue to use TASA in the future. [...] TASA assist us in portraying our business in the most professional manner to our customers and it's a business partnership that I would strongly recommend to anyone."

Brad, McIntosh & Sons.

"I'm glad we found your team and your software. It is incredible to see our smooth we have been able to manage our large corporate group. Our event team has been blown away by the simplicity of the platform and how much time the team saved."

MICE customer

[SELECTION OF CASE STUDIES]



REA LEADERSHIP FORUM

Registrations and full experience in NYC https://www.travelandsports.com.au/packages/corporate/2020-rea-industry-leadership-forum/



MAKITA INCENTIVE TOUR

Award trip for best suppliers and clients https://www.travelandsports.com.au/packages/corporate/2020-makita-incentive-tour/



WESTRAC STUDY TOUR

The most comprehensive tours on offer - Multiple options and extensions https://www.travelandsports.com.au/packages/corporate/2020-westrac-conexpo-tour/



THREE DAYS CONFERENCE IN THE BAROSSA VALLEY

Full travel packages for guests https://www.travelandsports.com.au/packages/corporate/liquor-barons-barossa-valley/

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